HJS Emission Technology GmbH & Co. KG Dieselweg 12 • D-58706 Menden/Sauerland



EGT Retrofit for India

November 2016 P. Neumann



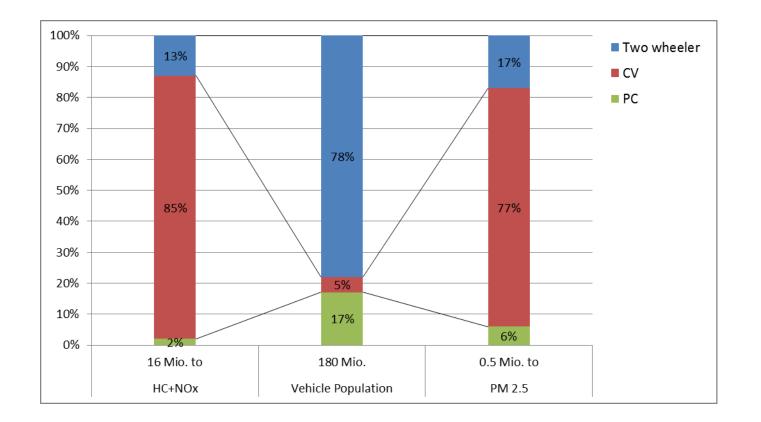
Air Pollution

Central problem in 9 of 10 major cities worldwide





Vehicle Population in India 2013



9 Mio. CV deliver approx. 75% of the PM and NO_x emissions

Database: Vehicle Population 2013 by Ministry of Road Transportation



Assessment of options to improve air quality

| BS VI | Scrappage | Retrofit |
|------------------------------------|-----------------------------|---------------------------|
| by 2020 | Veh. older 10 years | of CV |
| Market penetration takes long time | Regulation, Compensation | Regulation, Incentives |

Three Initiatives to reduce overall diesel pollution are in discussion:

- 1. Countrywide enforcement of BSIV and BSVI,
- 2. Scrappage of vehicles older than 10 years (regulation draft under evaluation),
- 3. Retrofit mentioned in press releases but no regulation activities visible yet.



Indian Emission Standards (4-Wheel Vehicles)

| Standard | Reference | YEAR | Region |
|------------------|-----------|-----------|-----------------------------------|
| India 2000 | Euro 1 | 2000 | Nationwide |
| Bharat Stage II | Euro 2 | 2001 | NCR*, Mumbai, Kolkata, Chennai |
| | | 2003.04 | NCR*, 13 Cities† |
| | | 2005.04 | Nationwide |
| Bharat Stage III | Euro 3 | 2005.04 | NCR*, 13 Cities† |
| | | 2010.04 | Nationwide |
| Bharat Stage IV | Euro 4 | 2010.04 | NCR*, 13 Cities† |
| Bharat Stage V | Euro 5 | (skipped) | |
| Bharat Stage VI | Euro 6 | 2020.04 | Entire country |

→ If scrappage of vehicles older than 10 years will be undertaken the BS II/III vehicle population is still a huge potential to reduce emissions

• * National Capital Region (Delhi)

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† Mumbai, Kolkata, Chennai, Bengaluru, Hyderabad, Ahmedabad, Pune, Surat, Kanpur, Lucknow, Sholapur, Jamshedpur and Agra

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How to define Retrofit?

Retrofit

- Modernization (up-grade), Improvement of functionality and performance
- Installation of state-of-the-art exhaust-gas after treatment systems
- Cost-effective and immediate reduction of hazardous emissions to protect Environment and health



Technical Assessment of Retrofit

| | NOx reduction | PM reduction | PM reduction |
|-----------|---------------|-------------------------|--------------|
| | by SCR | by DPF | by 50% |
| BS II/III | | $\overline{\mathbf{S}}$ | |

→ Retrofit of BS II/III CV vehicles with DOC + partial flow particulate trap is technically possible and economically doable. This solution is already used for BS IV.



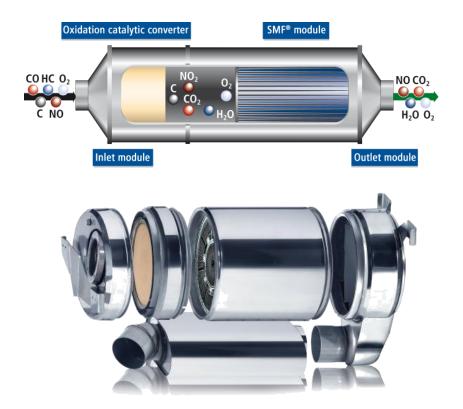
CRT- pSMF[®] Technology (example)

Suitable for vehicle applications with sufficient exhaust gas temperature of approx. 250° C – Buses, Coaches and Trucks











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Particulate Filter for Passenger Cars HJS City-Filter®



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PC: Installation into Passat and Golf IV TDI in ca. 30-45 minutes

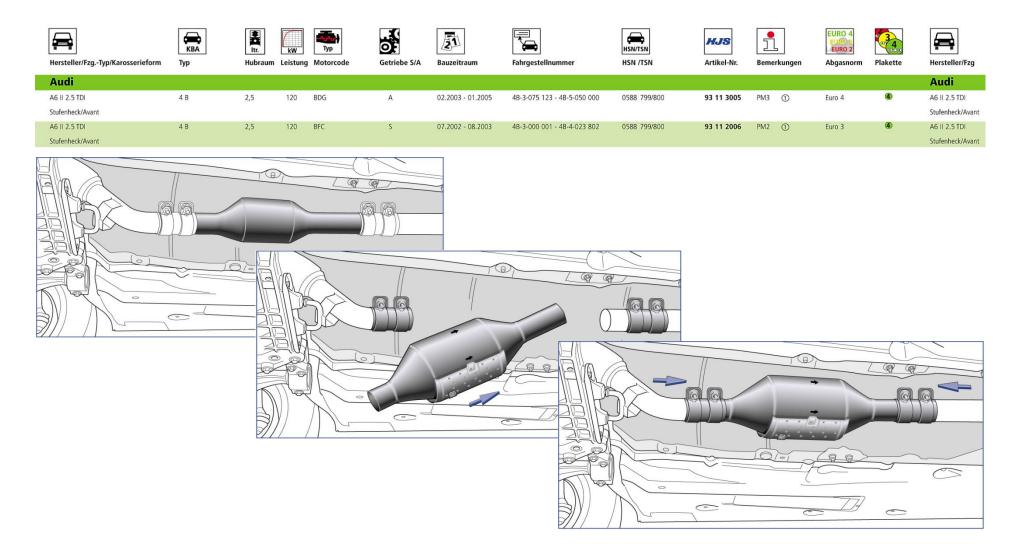




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Sample for installation: Audi A6 2.5 TDI





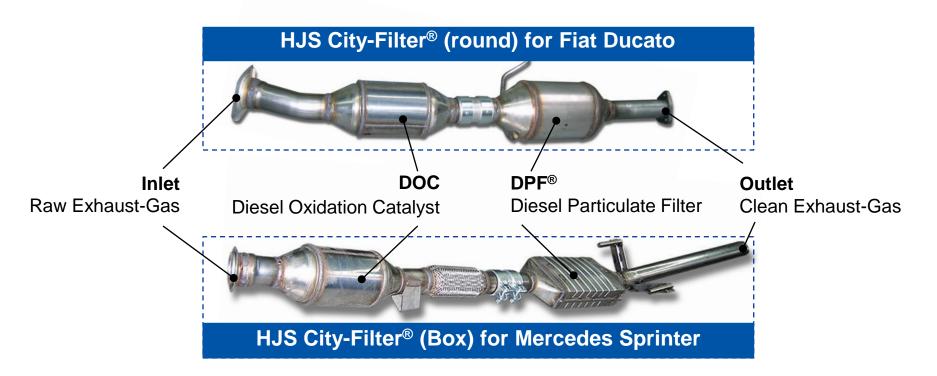
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Particulate filter for light duty vehicles HJS City-Filter®





Products – Light Duty Vehicle (LDV)



- open particulate filter including DOC for LDV
- different forms for many applications
- filter efficiency of more than ca. 60 % of soot reduction
- complete system incl. holder and installation kit for easy installation



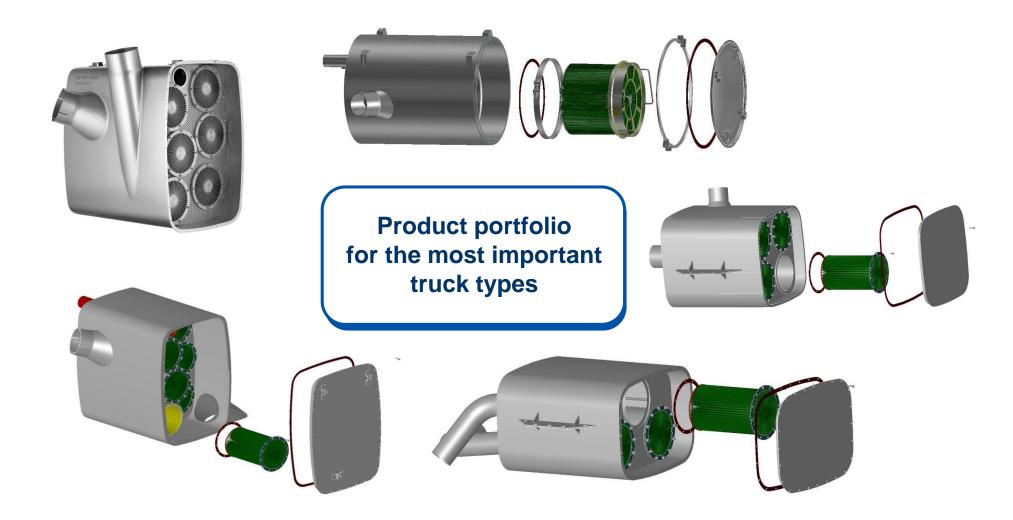
HJS DPF System SMF[®]- CRT[®] for Heavy Duty Vehicles



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Different forms of SMF[®]-Systems for nearly all applications





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Quick and simple Installation

- The catalyst- and SMF[®]-modules for trucks are integrated in a stainless-steel silencer housing, which allows easy installation in the existing exhaust system without the need for any interface modifications.
- The original silencer system is simply and quickly replaced by the identically dimensioned HJS system.
- Installation time 4 5 hours



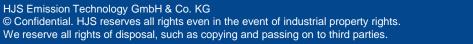
HJS SMF[®]-System for a Mercedes-Benz Actros EURO III



Mercedes ECONIC



MAN TGA





Retrofit solutions for all common CVs and buses

Product Range Diesel Particulate Filter



www.hjs.com

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- HJS developed retrofit kits for all common commercial vehicles and buses for the European market.
- This principal can also be transferred to India.
- The design has to follow the required Indian specification and boundary conditions.
- User friendly and easy to maintain.
- Value proportion of vehicles and retrofit system must be economical and rational.

Product Range Exhaust-gas aftertreatment systems for Public Transport Buses





HJS

Retrofit for the Indian market

Retrofit systems for vehicles can be customized and adapted to the technical and economic needs of local Indian requirements

Retrofitting existing fleets of vehicles means:

- An immediate reduction of pollutant emissions at source
- A cost-effective alternative to purchase new vehicles
- A kit system for each model can be developed
- System will be monitored by ECU and driver will be informed via display about the performance of the system
- Maintenance and training of mechanics and driver is mandatory



Vielen Dank Thank You

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